



NORTH CENTRAL WEST VIRGINIA HOME BUILDERS ASSOCIATION

GENERAL MEMBERSHIP MEETING

DATE: Thursday, August 17, 2017

COST: \$25.00 per person

TIME: 6:00 p.m. Social Hour
7:00 p.m. Dinner

PLACE: MURIALES RESTAURANT
FAIRMONT

MENU: Italian Buffet

*Grilled Chicken

*Rigatoni & Meatballs

*Fresh Vegetable Medley

*Roasted Red Potatoes

*Tossed Salad

*Assorted Desserts

*Coffee, Iced Tea and Water

PROGRAM: Mitch Woodrum, Deputy Commissioner Division of Labor, will give a presentation on upcoming changes to Contractor's Licensing.

PLEASE MAKE RESERVATIONS BY MONDAY, AUGUST 14, 2017!!!

RESERVATIONS FOR THE DINNER MEETING ARE REQUESTED.

BY PHONE, FAX, E-MAIL OR BY USING THE FORM BELOW.

PLEASE CHECK BELOW IF YOU PLAN TO ATTEND.

_____, YES I will be attending the dinner meeting.

_____, Number of persons attending.

Member/Company Name: _____

Return To:

North Central WV HBA

4 Riddle Court, Morgantown, WV 26505

Phone: (304) 599-0880 Fax: (304) 599-0847

Membership Report

Our renewing members are the backbone of our Association...
It is for that reason we would like to thank the following members for renewing:

Almost Heaven Contracting, LLC
CDC Development Corp.
Canyon Builders, Inc.
Gianola, Barnum, Bechtel & Jecklin, LC
Lowes of Buckhannon
Smith Econo Homes
Two Brothers, LLC
WVU Safety & Health Extension

We would also like to welcome our newest members.

Lowes of Buckhannon
Monco Engineering

Mark Your Calendar:

August 12 - State Auction, Dunbar Armory

September 21 - Membership meeting, Pines Country Club
Presentation by JRMTEC, Inc

November 6 - 8 - Certified Aging in Place Specialist -
Pines Country Club 9:00 a.m. - 5:00 p.m.

November 9 - Universal Design/Build Course
Pines Country Club 9:00 a.m. - 5:00 p.m.

December 9 - Christmas Party- WVU Erickson Alumni Center

March 9 - 11 - Home Show



Certified Aging In Place Specialist (“CAPS”)

By Licensed Master Instructor Steve Hoffacker, CAPS, CEAC, SHSS, MCSP, MIRM

“NAHB’s CAPS Educator of the Year, 2015”

CAPS I – “Marketing & Communicating With The Aging In Place Client” (Required 1st CAPS Course) [12/6]

CAPS II – “Design Concepts For Livable Homes & Aging In Place” (Required 2nd CAPS Course) [12/7]

CAPS III – “Details & Solutions For Livable Hoes & Aging In Place” (Required 3rd CAPS Course) [12/8]

ALL THREE CLASSES ARE REQUIRED TO OBTAIN THE DESIGNATION – NO EXEMPTIONS



North Central West Virginia Home Builders Association
The Pines Country Club, 3062 Point Marion Road, Morgantown, WV 26505



Monday, November 6 – Wednesday, November 8, 2017 – 9:00am-5:00pm each day

Classes are **\$275 each** for HBA members and **\$300 each** for non-members

Please call, text, or email to reserve your space – (561) 685-5555 (Steve Hoffacker) • <mailto:steve@stevehoffacker.com>
For questions visit: http://www.stevhoffacker.com/Aging-in-Place_FAQ.html • To register: http://www.stevhoffacker.com/CAPS_Registration.html



Steve Hoffacker, CAPS, CEAC, SHSS, MCSP, MIRM, has over 30-years’ professional experience in the building industry. He has been recognized for his sales and education accomplishments through 4 national awards from NAHB over the past several years, including CAPS Educator of the Year for 2015 and was named a Master Instructor in 2017. He writes extensively about aging in place and universal design and has published his “[Aging In Place Insider](#)” blog daily since the beginning of 2016 as well as moderating “*Aging & Accessibility*” groups on [Facebook](#) and [Linked In](#). He is North America’s most experienced aging in place instructor and has been selected several times by NAHB to teach the CAPS I and Universal Design/Build classes at IBS.

Whether you’re a general contractor, remodeler, handyman, occupational therapist, physical therapist, durable medical equipment provider, nurse, physician, case manager, architect, interior designer, kitchen and bath designer, attorney, financial planner, building materials supplier or manufacturer, non-profit agency, support group staff, home builder, real estate sales professional, or anyone else interested in or working with people or creating effective solutions for them to remain safely and comfortably in their homes as they age (with or without limiting conditions), this coursework is for you.

Over these 3-days of instruction, you will learn about:

- The 3 aging-in-place market segments
- How to appeal to each market segment
- Using universal design as a baseline solution
- Creating visitable homes
- Interacting with other professionals
- Assembling an effective delivery team
- Conducting home assessments and audits
- Marketing your services and selling the job
- Legal considerations to keep in mind
- Appealing to renters as well as homeowners
- Commonly used and accepted solutions
- Industry design trends
- Challenges in delivering solutions
- Determining market areas
- Creating solutions for various needs and budgets
- Becoming a resource for your marketplace
- Identifying sources of new clients
- Using technology to create solutions
- Working with normal aging issues
- Serving the special needs population

“Universal Design/Build” Course

By Licensed Master Instructor ***Steve Hoffacker***, CAPS, CEAC, SHSS, MCSP, MIRM

“NAHB’s CAPS Educator of the Year, 2015”

- ✓ Two-day class, with reference book, illustrations, and exercises
- ✓ Nice complement to the “CAPS” designation program
- ✓ Completion of the “CAPS” training or designation not required
- ✓ Receive 12 hours of CE for CAPS, CGR, CGB, ASID, NKBA, AIA, AIBD
- ✓ Covers your entire CAPS CE requirement for a 3-year period



***North Central West Virginia Home Builders Association
The Pines Country Club, 3062 Point Marion Road, Morgantown, WV 26505***



Thursday, November 9, 2017 – 9:00am-5:00pm *and* Friday, November 10, 2017 – 9:00am-5:00pm

The two-day class is \$500 total for HBA members and \$550 total for non-members

YOU DON'T NEED TO HAVE A "CAPS" DESIGNATION TO TAKE THIS CLASS

Please call, text, or email to reserve your space – (561) 685-5555 (Steve Hoffacker) • <mailto:steve@stevehoffacker.com>
For information visit: <http://www.stevhoffacker.com/universaldesign-classes.html> • To register: http://www.stevhoffacker.com/Universal-Design_Registration.html



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Whether you’re a general contractor, remodeler, handyman, home builder, occupational therapist, physical therapist, durable medical equipment provider, nurse, physician, case manager, architect, interior designer, kitchen and bath designer, attorney, financial planner, building materials supplier or manufacturer, non-profit agency, support group staff, real estate sales professional, consultant, or anyone else interested in assessing and creating effective solutions for people to live safely and comfortably in their new or existing homes, at any age or ability, this course is for you.

Over these 2-days of instruction, you will learn about:

- **The emergence of universal design**
- **Commonly used and accepted solutions**
- **What universal design means and how to apply it**
- **Updating bathrooms for safety and comfort**
- **Aging in place versus universal design**
- **Creating sustainable solutions**
- **Creating accessible and visitable homes**
- **Making kitchens safe and functional**
- **Appealing to all ages and abilities**
- **Common metrics to incorporate into design**
- **How people move about in their homes**
- **New products and treatments available**
- **Design guidelines to keep in mind**
- **Focusing on safe design and implementation**
- **Marketing your design services**
- **Using technology to create solutions**
- **Evaluating home entrances for safety and use**
- **Changing perceptions and expectations**